

BUILDING STRONG COMMUNITIES DEEPENING IMPACT



2014 ANNUAL REPORT
SUMMIT AREA YMCA

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SUMMIT AREA YMCA

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Our mission is to strengthen the foundations of community by nurturing and developing the potential of every child, promoting healthy living, and fostering a sense of social responsibility.

Dear Friends,

The Summit Area YMCA continues to undergo a transformation as we place an emphasis on enhancing value and providing a more engaged customer experience for our members. We are doing so through the prism of a new, exciting strategic plan by leveraging technology and through collaborations with other charitable organizations and businesses in our community.

We listened to the feedback of our members and pledged to make the Y experience special, unique and transformational. We became the first wellness facility in the area to offer specialty classes such as Primal Fitness, TRX and Hot Yoga, which have quickly become favorites, for free to our facility members. We introduced iPad technology expansively to enhance learning and increase the academic advantage for children in our child care programs at The Learning Circle YMCA, to manage rosters for child care attendance at our various in-branch and off-site locations, and to connect more intimately with our members in Fitness Centers at our Summit and Berkeley Heights branches.

In 2014, we completed a real-time strategic plan that will empower us to confidently address the changing needs and dynamics in our evolving communities. We have a clear roadmap for how we will in impact youth, engage all members in the healthy living experience, and make a social indent in our communities by truly ensuring our Y is accessible to all. We are particularly proud of the impact of our collaborations with other non-profits including Our House, Summit Senior Housing, and the Morris Union Jointure and Governor Livingston and New Providence High Schools special needs communities. Of note in 2014 -- we saw a record demand for financial assistance for our programs and services and we are proud to say that no one was turned away based on their inability to pay.

We are grateful to be your local non-profit of choice and hope you know that your amazing generosity of time, talent and treasure impacts, hundreds, if not thousands, of our neighbors who get to experience first-hand the magic of the Summit Area YMCA. The future is very bright as we move forward every day, guided by the passion and inspiration of our members, community, volunteers and staff.

Sincerely,

Peter Pardo Board Chair

Paul Kieltyka President & CFO

Pan Kun





The Summit YMCA is where I attended preschool, learned to swim, and made lots of friends. I'm a shy person, but the Y has always been a comfortable place for me to be more confident when meeting new people. I was able to attend the Teen Trek camp these past few summers because the Y provided me and my mom financial assistance. During the year I enjoy playing soccer and other sports, but what I really look forward to is summer camp because I get to hang out with my old friends, make new ones. and do fun activities each day.

> — Gerard Summit YMCA member

WE DEEPEN OUR IMPACT AS WE INSPIRE YOUTH

All kids have amazing potential.

At the Y we believe every young person thrives as they discover who they are and what they can achieve. We give young people a safe place to belong, to build confidence and to learn positive behaviors through the core values of caring, honesty, respect, and responsibility.









21

95

240

262

Achievers

We support and motivate minority youth by teaching them life skills and giving them guidance and opportunities to pursue personal. academic and career goals through college prep, chaperoned day and overnight college visits and job mentoring with partners including Novartis and Let's Get Ready SAT courses.

Adventure Guides

We build strong bonds and memories between fathers and their children when they spend quality time together at monthly special events and overnight campouts.

Youth in 7th Grade Initiative

This free program gives teens an opportunity to feel a sense of belonging while they are taught about healthy choices in nutrition, exercise and social behaviors including unlimited use of the facility and monthly social events.

Swim Team Participants

Children have fun, develop skills and techniques, experience health benefits, as well as learn character lessons from being a member of our competitive swim team.



SWIM SAFETY IS OUR PRIORITY

We help save lives by teaching kids and adults about water safety and how to swim. In 2014, the 1,531 swim lessons helped make our community safer.

Drowning is the leading cause of accidental death for children between the ages of 1 and 4. At the Y, we are committed to putting an end to preventable deaths from drowning.

Rodah, a member of our community, came to the Y when she heard that we were offering free swim and water safety classes for children in grades 2 – 5. Rodah confirmed that it helped her feel more confident about her daughter being around pools and the beach, and Innocence was thrilled to be able to float on her back, learn how not to have "water fright" and to enjoy the pool.







775



1971



20

Summer Campers

Kids enjoy physical activity, enjoy the outdoors, make new friendships, have different experiences, learn skills, gain independence, and create lasting memories.

Members in Enrichment Classes

We celebrate creativity and take pride in connecting kids' passions and interests with new ideas and activities by introducing them to and teaching them new things.

Children in YMCA Childcare

Parents entrust their children, ages 6 weeks to 12 years, to us and go to work feeling secure that their children are in a happy, learning, thriving environment.

Youth Sports Kids

Every child regardless of skill or ability is encouraged to experience the fun, fair play and the benefits of being active while growing in confidence. We measure progress, not perfection.

Technology

We introduced 15 iPads and 5 smartboards into our Preschool and Kindergarten classes to engage kids of all learning styles and abilities and to expand our NJ Preschool Technology and Learning standard-based curriculum.



"As a plus size woman, exercise is vitally important for my health and well-being. To be able to drop my children off at Kidzone has been instrumental to me having no excuses. It was at the Y that I successfully trained for my 19,343 foot climb up Mt. Kilimanjaro. At the Y, I feel welcome, not judged and safe to move forward on my health, weight and wellness journey."

— Kara, author of Gorge and Summit YMCA member

AS WE MOTIVATE HEALTHY LIVING

We're more than just a gym. We're a cause. Our mission, centered on the balance of spirit, mind, and body, provides programs and resources that encourage healthy living, bring families together, promote life-long learning and foster personal connections. We try to make it easy for you to workout by having knowledgeable staff who care, equipment that motivates exercise and a welcoming, supportive community who encourage your wellness progress.









Upgrades

We hope you notice that we are continuously replacing and updating worn, damaged or outdated equipment to ensure that you can maximize your exercise time in our facility. We introduced 3 new Woodway Curve Self Powered Treadmills and fully updated our Weight Room which we hope you are enjoying.

Innovative Classes

We introduced new studio classes like Hot Yoga, TRX and Primal Fitness, in addition to continually updating our offerings in Body Pump, Body Combat, and Sh'Bam to help make exercising fresh and energizing each day.

Community Garden

Members of the **ACHIEVE Community** Garden tended to 44 garden beds on property owned by Overlook Medical Center, and managed by the Y. Over 500 lbs of food grown in the garden was donated to St. Teresa's Food Bank to feed our area's less fortunate.



"To reduce my high blood pressure, my doctor told me to start exercising. I came to the Y and am so grateful they gave me financial assistance. It is unusual for a 67 year-old Colombian woman to go to the gym, but I come twice a week to do Zumba, weights, machines and swimming. I've lost some weight and have become more energetic. And, my medical bills are lower too since I need the medication less. I am an ambassador for the Y in my community."

> — Yolanda Summit YMCA member



"As an avid marathoner and triathlete, it was very difficult to deal with my stage 3 colon cancer diagnosis. Depression, weight loss, exhaustion, and isolation is what I experienced. Finding LIVESTRONG® at the YMCA was life changing because the program connected me to trainers and other cancer survivors who understood my situation and helped me overcome my fears and frustrations one small step at a time. The Y was a safe. enjoyable place for me to get more healthy. So, imagine my feeling of accomplishment, after 4 years of not racing, when I was able to run again in the Mother's Day 5K."

> — Paul **Berkeley Heights** YMCA member

WE DEEPEN OUR IMPACT **AS WE TRANSFORM LIVES**

We know that when we act together, we move individuals, families, and communities forward. The Y is committed to empowering people with the resources and the support to live healthy, connected and secure lives.



Special

Needs

Youth

IIVFSTRONG® at the YMCA participants

This program enables teens with special needs to work at our Y as part of a Work-Study program to teach job and lifecoping skills, while building self worth through effort and achievement.

This free, small group recovery program helps adult cancer survivors find hope and wellness physically, emotionally, and spiritually.

Employees

Y employees are trained to become Stewards of Children to prevent child sexual abuse in our community - a collaborative effort between the NJ YMCA State Alliance and the Darkness to Light organization.

Policy and Program Volunteer

In 2014, our policy volunteers donated over 1,100 hours and program volunteers donated almost 7,500 hours valued at over which had an enormous impact on our Y (\$217,00).*

*http://www.volunteeringinamerica.gov/

AS WE PROVIDE FINANCIAL ASSISTANCE

Financial assistance for day care and school age child care allow single and dual-parent families to go to work secure in knowing that their child is in a happy, learning, thriving environment. Financial assistance for summer camp gives kids an opportunity to enjoy the summer and the outdoors all while having fun and building memories. Assistance for membership and programs allows people of all ages to experience the full impact of our offerings regardless of their ability to pay.

Funds raised through special events such the Laugh Out Loud comedy event and the Mother's Day 5K Run/Walk enable us to have impact and demonstrate our mission in the community.

MOTHER'S DAY 5K RUN/WALK 2014







LAUGH OUT LOUD COMEDY EVENT 2014









"Each day after school, Cassie loves to come to the Y where she can swim, do art and Zumba, complete her homework and socialize with friends and kids her age. When she comes home she is more relaxed which is a plus. As a single mother, I am thankful for the Y's financial assistance program and the fact that my daughter is in a wonderful, safe and harmonious environment where she, along with her siblings, can grow and thrive."

— Fran, Cassie's mother and Summit YMCA member

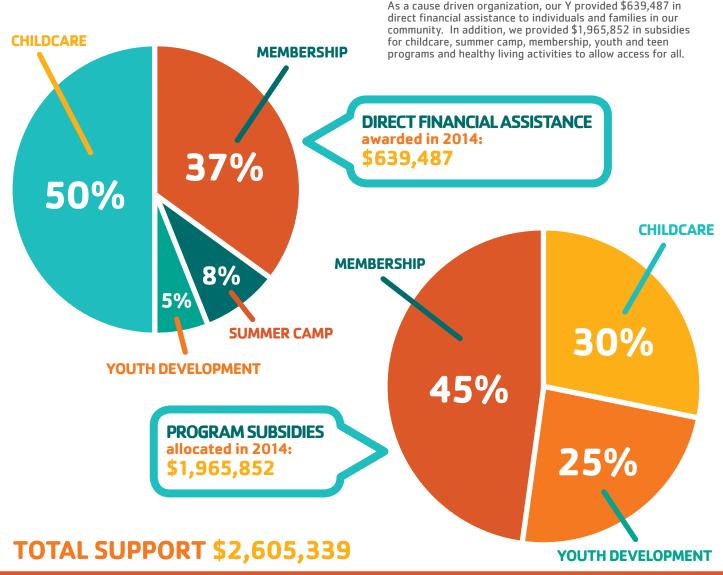


"Gary had such a good time at Camp, he did not want to come home and said if he could, he would go for a month. He loved the variety of activities he got to try -- especially tubing down the Delaware, swimming, camping, and archery. He made lots of friends. He really enjoyed the food. He loved the Staff. He was so proud to receive the Best Athlete Award."

— Dorothy, Gary's grandmother

WE DEEPEN OUR IMPACT

AS WE PROVIDE DIRECT FINANCIAL ASSISTANCE AND SUBSIDIZE COMMUNITY PROGRAMS



STATEMENT OF FINANCIAL POSITION		
DECEMBER 31	2014	2013
ASSETS	#D E1E 670	# 2.152.701
Cash and Cash Equivalents Pledges receivable - net	\$2,515,678 \$180,743	\$2,152,781 \$185,449
Prepaid expenses	\$55,681	\$50,058
Investments	\$6,561,977	6,487,867
Land, buildings, and equipment - net	\$13,054,828	\$13,299,720
Deposits	\$71,169	\$16,161
	\$22,440,076	\$22,192,036
LIABILITIES		
Accounts Payable and Other Liabilities	\$706,885	\$613,721
Deferred Revenue	\$169,696	\$194,461
Bonds, Notes, and Mortgage Payable	\$2,299,020 \$3,175,601	\$2,470,922 \$3,279,104
	#3,173,0U1	\$5,275,104
Net Assets	\$19,264,475	\$18,912,932
Total Liabilities and Net Assets	¢22.440.076	¢22 102 026
Total riabilities and wer Assets	\$22,440,076	\$22,192,036
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STATEMENT OF ACTIVITIES		
STATEMENT OF ACTIVITIES DECEMBER 31	2014	2013
	2014	2013
DECEMBER 31	\$868,789	\$951,429
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue	\$868,789 \$4,040,012	\$951,429 \$3,870,207
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue	\$868,789 \$4,040,012 \$7,636,844	\$951,429 \$3,870,207 \$7,731,415
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue	\$868,789 \$4,040,012 \$7,636,844 \$490,336	\$951,429 \$3,870,207 \$7,731,415 \$841,133
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other	\$868,789 \$4,040,012 \$7,636,844	\$951,429 \$3,870,207 \$7,731,415
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007 \$1,396,017	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928 \$1,356,115
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses Occupancy	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses Occupancy Professional Fees	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007 \$1,396,017 \$261,538 \$876,790 \$876,805	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928 \$1,356,115 \$334,540
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses Occupancy Professional Fees Supplies/Equipment	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007 \$1,396,017 \$261,538 \$876,790 \$876,805 \$1,837,086	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928 \$1,356,115 \$334,540 \$893,314 \$804,829 \$909,628
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses Occupancy Professional Fees Supplies/Equipment Depreciation	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007 \$1,396,017 \$261,538 \$876,790 \$876,805	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928 \$1,356,115 \$334,540 \$893,314 \$804,829
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses Occupancy Professional Fees Supplies/Equipment Depreciation	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007 \$1,396,017 \$261,538 \$876,790 \$876,805 \$1,837,086	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928 \$1,356,115 \$334,540 \$893,314 \$804,829 \$909,628
DECEMBER 31 SUPPORT & REVENUES Contributions Membership Revenue Program Revenue Other EXPENSES Salaries and Related Expenses Occupancy Professional Fees Supplies/Equipment Depreciation	\$868,789 \$4,040,012 \$7,636,844 \$490,336 \$13,035,981 \$8,313,007 \$1,396,017 \$261,538 \$876,790 \$876,805 \$1,837,086	\$951,429 \$3,870,207 \$7,731,415 \$841,133 \$13,394,184 \$8,040,928 \$1,356,115 \$334,540 \$893,314 \$804,829 \$909,628

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The Summit Area YMCA would like to recognize our endowment campaign donors. The endowment enables the Summit Area YMCA to meet the needs of the community through free and subsidized Y Memberships and Programs.

\$500,000+

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In Memory of Edna Milnek
In Honor of Cindy Martin
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2014 ANNUAL FUND

In 2014, board members, community, staff, sponsors and foundations gave generously to the Summit Area YMCA, to ensure that we can continue changing lives by providing services and programs to all, regardless of one's financial resources. We are honored to recognize and extend our heartfelt thanks and gratitude to the following individuals and organizations. Donor listings reflect contributions made from January 1 - December 31, 2014. Our sincerest apologies for any errors or omissions.



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\$15.000 - \$24.999

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CHAIRMAN'S ROUND TABLE

PLATINUM \$10.000+

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