



FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

# BUILDING STRONG COMMUNITIES DEEPENING IMPACT

2013 ANNUAL REPORT  
SUMMIT AREA YMCA



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## SUMMIT AREA YMCA EXECUTIVE LEADERSHIP TEAM

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Emily Aprea, CFO, Secretary and Treasurer  
Terri Clinton, Executive Director, Summit YMCA  
Tiffany Escott, Executive Director, Berkeley Heights YMCA  
Joyce Klimaski, Executive Director, The Learning Circle YMCA  
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Janet Russell, VP of Development  
Janet Smith, VP of Human Resources

The Summit Area YMCA is one of the area’s leading charitable 501(c)3 organizations. Our programs and services are open to all through our financial assistance programs made possible through the generosity of our members, donors and partners. To help us help others, make your tax-deductible donation today at [www.theSAY.org](http://www.theSAY.org).

Dear Friends,

As you well know, the Y is so much more than just a fitness center. We serve with a clear purpose to inspire youth, motivate wellness, and transform lives so that each individual we come in contact with has the opportunity to thrive regardless of financial or physical circumstance.

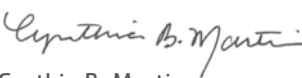
In 2013, we launched several initiatives to motivate greater health and well-being in the communities we serve. In the spring, our partnership with Overlook Medical Center and others came to fruition with the planting of Summit’s first-ever **Community Garden** providing more families with access to outdoor activity and wholesome food. We joined New Jersey YMCAs in offering the **Stewards of Children** child sexual abuse prevention training, maximizing the number of adults able to protect and safeguard our children. We also introduced our very own **mobile app**, making it easier for everyone to access our programs and maintain active lifestyles.

Additionally, we continued to make a meaningful difference in the lives of our community through such successful programs as **VolunTeen**, which provides youth with summertime community service opportunities; **LIVESTRONG®** at the YMCA, which empowers adult cancer survivors to regain their health and strength; and the **7th Grade Initiative**, which reinforces healthy values, choices, and habits for this vulnerable age group.

Your help is integral to our ability to fulfill our mission. Thanks to your generosity, in 2013 **we raised \$952,428**. All of these funds, (100%) supported subsidized community outreach programs, such as those mentioned above, and provided financial assistance to individuals and families who could not afford the cost of membership, camp, child care, and programs.

To all of you who have given so generously to our Y – a heartfelt thank you! We are grateful for your passion, talent, and commitment, all of which helps to make our community stronger.

Sincerely,



Cynthia B. Martin  
Board Chair



Paul Kieltyka  
President & CEO



At the Y, 2013 was a time of transition with the retirement of our CEO Darrell Johnson and the nationwide search for his replacement. In January, we welcomed Paul Kieltyka as our new CEO. Previously CEO of the Somerset Valley YMCA, Paul is a highly accomplished, visionary executive with a 19-year career with the YMCA. We are excited to have him leading the way as we head into 2014!



"At age 13, I was self-conscious about my weight and decided to start working out and eat healthier. The many hours of hard work at the gym helped me lose close to 40 lbs! I developed grit and commitment. The Y helped bring that out in me. My self-confidence and self-esteem are growing. It makes my mom burst with pride."

— Jacob

# WE DEEPEN OUR IMPACT AS WE INSPIRE YOUTH



|  |  |  |  |   |  |   |  |   |
|--|--|--|--|---|--|---|--|---|
| 32   | 95   | 240  | 260  | 598   | 624  | 775   | 1868   | 2193  |
| <b>Achievers</b>   | <b>Adventure Guides</b>  | <b>Youth in 7th Grade Initiative</b>   | <b>Swim Team Participants</b>  | <b>Summer Campers</b>   | <b>Members in Enrichment Classes</b>   | <b>Children in YMCA Childcare</b>   | <b>Youth Sports Kids</b>   | <b>Swim Lessons</b>   |
| We support and motivate minority youth by teaching them life skills and giving them guidance and opportunities to pursue personal, academic and career goals through college prep and job mentoring. | We build strong bonds and memories between fathers and their children when they spend quality time together. | This free program gives teens an opportunity to feel valued while emphasizing healthy choices in nutrition, exercise and social behaviors. | Children have fun, develop skills and techniques, experience health benefits, as well as learn character lessons from being a member of our competitive swim team. | Kids enjoy physical activity, enjoy the outdoors, make new friendships, have different experiences, learn skills, gain independence, and create lasting memories. | We celebrate creativity and take pride in connecting kids' passions and interests with new ideas and activities by introducing them to and teaching them new things. | Parents entrust their children, ages 6 weeks to 12 years, to us and go to work feeling secure that their children are in a happy, learning, thriving environment. | Every child regardless of skill or ability is encouraged to experience the fun, fair play and the benefits of being active while growing in confidence. We measure progress, not perfection. | We help save lives by teaching kids and adults about water safety and how to swim, which makes our community safer. |

**All kids have amazing potential.**  
At the Y we believe every young person thrives as they discover who they are and what they can achieve. We give young people a safe place to

belong, to build confidence and to learn positive behaviors through the core values of caring, honesty, respect, and responsibility.



As a single mother, I needed help caring for my daughter while I worked 6 days a week. When I turned to the Y, they gave me financial assistance for the Kindergarten Wrap Program. The staff treats us like family. Having the Y's support helps me feel secure. It's a place of diversity and acceptance. They teach values of caring, honesty, respect and responsibility - what parent wouldn't want that? The Y helps us to stay connected and to thrive."

— Carol





"I chose the Y because everyone partnered with me on my journey. I had a place to bring my young children while I worked out. The instructors reassured me of my progress, and helped me keep perspective on losing over 100 lbs in small increments."

— Kelly

## WE DEEPEN OUR IMPACT AS WE MOTIVATE HEALTHY LIVING

**We're more than just a gym. We're a cause.** Our mission, centered on the balance of spirit, mind, and body, provides programs and resources that encourage healthy living, bring families together, promote life-long learning and foster personal connections. We try to make it easy for you to workout by having knowledgeable staff who care, equipment that motivates exercise and a welcoming, supportive community who encourage your wellness progress.

We hope you were pleased with the introduction of new innovative classes that we scheduled more frequently, plus more than 100 fitness equipment upgrades. We have also made significant improvements to our facility including the purchase of new UV system and Dectron dehumidifier/water control unit for the pool, an electronic scoreboard for the gymnasium and new carpet and tile at the Summit YMCA. We reinvested in the Berkeley Heights YMCA by renovating the shower stalls in the men's and women's locker rooms and updating flooring. The Learning Circle YMCA also had a face-lift with new flooring, renovations of adult bathrooms, the addition of a sidewalk, sandbox, fencing, as well as the installation of a Smart Board in our kindergarten classroom.



### 135

#### Equipment Upgrades

The following equipment was added to help you stay motivated and exercise more.

50 Spin bike computers  
35 Blades  
9 pieces of STRIVE  
5 Expressos  
3 Lateral Xs  
2 E-Steppers  
2 E-Spinners  
and so much more

### NEW

#### Innovative Classes

We introduced new studio classes like Hot Yoga, TRX and Primal Fitness, in addition to continually updating our offerings in Body Pump, Body Combat, and Sh'Bam to help make exercising fresh and energizing each day.

### APPS

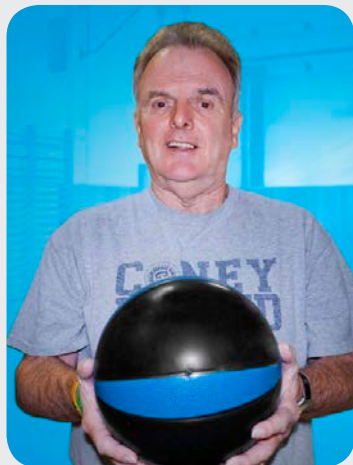
#### Going Mobile

The introduction of our phone app gives you the Y at your fingertips and the ability to access class schedules, facility hours and alerts when you want it.



"As an 81 year old diabetic and a double amputee below the knee, it is important that Graham does not become wheelchair bound. Working with Alice, a personal trainer he trusts at the Y, has been crucial to keeping him mobile and strong so that he is able to use his walker and transfer from his chair to the bed. The Y is a bridge for him to the outside world, a community where he is welcomed and where he is mentally stimulated through interactions with caring people. The exercise betters his mood, builds his endurance, helps increase his range of motion, and gives him a sense of accomplishment. I take comfort that the Y helps Graham live healthier."

— Mary, Graham's wife of 60 years  
and Summit YMCA member



"I am a testament to the success of the free 12-week cancer recovery **LIVESTRONG®** at the YMCA program. My heart rate has gone down by almost 20%, I can now leg press 200 lbs more than on my first day, and my fitness on the "walk test" increased by 50% (from 16 to 24 laps). In just 3 months, I am stronger, healthier and more cheerful."

— George

## WE DEEPEN OUR IMPACT AS WE TRANSFORM LIVES

We know that when we act together, we move individuals, families, and communities forward. The Y is committed to empowering people with the resources and the support to live healthy, connected and secure lives.



7

### Special Needs Youth

This program enables teens with special needs to work at our Y as part of a Work-Study program to teach job and life-coping skills, while building self worth through effort and achievement.



26

### LIVESTRONG® at the YMCA participants

This free, small group recovery program helps adult cancer survivors find hope and wellness physically, emotionally, and spiritually.



285

### Employees

Y employees are trained to become Stewards of Children to prevent child sexual abuse in our community – a collaborative effort between the NJ YMCA State Alliance and the Darkness to Light organization.



823

### Policy and Program Volunteer

Volunteers donated over 8,000 hours of their time, talent and service to many areas of our Y, including 58 community garden volunteers who planted fresh food to combat obesity and promote a healthy lifestyle.

## WE DEEPEN OUR IMPACT AS WE PROVIDE FINANCIAL ASSISTANCE AND SUBSIDIZE COMMUNITY PROGRAMS

Financial assistance for day care and school age child care allow single and dual-parent families to go to work secure in knowing that their child is in a happy, learning, thriving environment. Financial assistance for camp gives kids an opportunity to enjoy the summer and the outdoors all while having fun and building memories. Membership assistance empowers people to take charge of becoming and staying healthy. Program assistance allows individuals and families to experience the full impact of our offerings regardless of the ability to pay. In addition, we provide subsidies for mission-based community programs such as the Community Garden and **LIVESTRONG®** at the YMCA.

**Special events** such as the Laugh Out Loud Comedy event and our Mother's Day 5K Run/Walk enable us to share our mission in the community.

### MOTHER'S DAY 5K RUN/WALK 2013



### LAUGH OUT LOUD COMEDY EVENT 2013





**YOUTH  
PROGRAMS  
\$664,693**



**CHILDCARE  
\$557,406**



**MEMBERSHIP  
\$177,911**



**COMMUNITY  
SUPPORT  
\$167,200**



**TEEN  
PROGRAMS  
\$75,255**



**CAMP  
\$72,553**



**INTERNATIONAL  
\$12,500**



# PROGRAMS SUPPORTED

## TOTAL \$1,727,518

### STATEMENT OF FINANCIAL POSITION

| DECEMBER 31                                    | 2013*               | 2012                |
|--|---------------------|---------------------|
| <b>ASSETS</b>                                  |                     |                     |
| Cash and Cash Equivalents                      | \$8,641,056         | \$7,826,998         |
| Endowment Funds, Grants and Pledges Receivable | \$186,449           | \$247,712           |
| Land, Building and Equipment                   | \$13,299,720        | \$13,043,026        |
| Other Assets                                   | \$66,219            | \$93,356            |
|  | <u>\$22,193,444</u> | <u>\$21,211,091</u> |
| <b>LIABILITIES</b>                             |                     |                     |
| Accounts Payable and Other Liabilities         | \$613,220           | \$510,226           |
| Deferred Revenue                               | \$194,461           | \$239,758           |
| Bonds, Notes, and Mortgage Payable             | <u>\$2,470,922</u>  | <u>\$2,543,005</u>  |
|  | <u>\$3,278,604</u>  | <u>\$3,292,989</u>  |
| Net Assets                                     | \$18,914,840        | \$17,918,102        |
| Total Liabilities and Net Assets               | \$22,193,444        | \$21,211,091        |

\*Unaudited 2013 numbers

### STATEMENT OF ACTIVITIES

| DECEMBER 31                   | 2013*               | 2012                |
|-------------------------------|---------------------|---------------------|
| <b>SUPPORT &amp; REVENUES</b> |                     |                     |
| Contributions                 | \$952,428           | \$735,465           |
| Membership Revenue            | \$3,870,209         | \$3,843,399         |
| Program Revenue               | \$7,731,417         | \$7,466,804         |
| Other                         | \$842,986           | \$884,634           |
|                               | <u>\$13,397,040</u> | <u>\$12,930,302</u> |
| <b>EXPENSES</b>               |                     |                     |
| Salaries and Related Expenses | \$8,040,938         | \$7,620,782         |
| Occupancy                     | \$1,536,891         | \$1,487,217         |
| Professional Fees             | \$334,041           | \$280,394           |
| Supplies/Equipment            | \$1,026,716         | \$1,009,996         |
| Depreciation                  | \$804,829           | \$732,257           |
| Other                         | \$656,887           | \$650,169           |
|                               | <u>\$12,400,302</u> | <u>\$11,780,815</u> |
| Change in Net Assets          | \$996,738           | \$1,149,487         |

\*Unaudited 2013 numbers

# 2013 ANNUAL FUND

In 2013, board members, community, staff, sponsors and foundations gave generously to the Summit Area YMCA, to ensure that we can continue changing lives by providing services and programs to all, regardless of one's financial resources. We are honored to recognize and extend our heartfelt thanks and gratitude to the following individuals and organizations. Donor listings reflect contributions made from January 1– December 31, 2013. Our sincerest apologies for any errors or omissions.



## THE TRIANGLE SOCIETY

**MEMBERS PLEDGE GIFTS OF \$5,000 OR MORE, PAYABLE OVER 3 YEARS**

### **TRIANGLE SOCIETY GOLD PATRON \$25,000 – \$49,000**

Susan and Christopher Birosak  
Cynthia and Robert Martin

### **TRIANGLE SOCIETY SILVER PATRON \$15,000 – \$24,999**

Francie and Yon Cho  
Linda and Ashley Cooper  
Colleen and Robert Jeffries  
Carroll and Richard Vicens

### **TRIANGLE SOCIETY BRONZE PATRON \$10,000 – \$14,999**

Lauren and Peter Pardo

### **TRIANGLE SOCIETY PATRON \$5,000 – \$9,999**

Emily Aprea and Marc D'Auria  
Terri and Joseph Clinton  
Joyce Klimaski  
Ashley and Philip Moos  
Nora and Mark Muller  
Gail Nelson and David Bona  
Carole and R. Malcolm Schwartz

## **CHAIRMAN'S ROUND TABLE 2013 ANNUAL DONATIONS OF \$1,000 +**

### **CHAIRMAN'S ROUND TABLE PLATINUM \$10,000+**

Susan and Christopher Birosak  
Francie and Yon Cho  
Head Family Charitable Foundation on behalf  
of Linda and Robert Flanagan  
Eileen Moriarty  
Lisa Grattan and Robert F. Moriarty  
Estate of Luther S. Roehm  
The Nicholas J. and Anna K. Bouras Foundation  
Overlook Hospital Foundation  
Summit Area Public Foundation

### **CHAIRMAN'S ROUND TABLE GOLD \$5,000 – \$9,999**

Elizabeth and John Crosby Jr.  
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Linda and Robert Flanagan  
Laura and William Gump  
Ellen and Stuart Hochberger  
Investors Savings Bank  
Cynthia and Robert Martin

Polly Palumbo and Lex Maultsby  
Merck Company Foundation  
Merck Consumer Care  
Ellen and Robert Moore  
Novartis Pharmaceuticals Corporation  
Laura and John Overdeck  
Lauren and Peter Pardo  
Marta and John Shaffer  
Amy and David Spurr  
Summit Garden Club  
The Charles E. and  
Joy C. Pettinos Foundation  
The Connell Company  
Union Foundation  
Mary and Norbert Weldon

### **CHAIRMAN'S ROUND TABLE SILVER \$2,500 – \$4,999**

Margery and Robert Ashmun  
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Raymond Butkus  
Charlotte and Paul Bashforth  
Christopher and Dana  
Reeve Foundation  
John Combias  
Component Web Services  
Mary and Hugh D'Andrade  
Amy and Carmine DiSibio  
Constance and Robert Fowler  
Alice and Thomas Gibbons  
Colleen and Robert Jeffries  
Gayle Petty-Johnson  
and Darrell Johnson  
Jeanne and Edward Kingsley  
Teresa and Kevin McGoeys  
Teresa Mendez-Polzo  
and Donald Polzo  
Carolyn and Thomas Mulligan

Patricia and Raymond O'Byrne  
Peapack Gladstone Bank  
Elaine and Keith DeCroix  
Sheila and Albert Smith  
Smythe Volvo  
Lucy Marks and Scott Sprinzen  
Sum It Up Lacrosse  
Summit Lions Foundation  
The George W. Bauer  
Family Foundation  
The Junior League of Summit  
The New York Community Trust  
Union County Community  
Development Block Grant

### **CHAIRMAN'S ROUND TABLE BRONZE \$1,000 – \$2,499**

Allstate Foundation-Agency  
Hands in the Community  
Andrews Technology  
Batavia Cafe  
Janice and Jeffrey Beckmen  
Berkeley Heights Physical Therapy  
Linda and Leonard Berkowitz  
Teresa and Douglas Blagdon  
Linda and David Blaskey  
Bollinger Insurance  
Broadridge Foundation  
Victoria Brooks and David Lawrence  
Betty and David Budd  
Barbara and David Bunting  
Cassandra and Robert Burke  
CDW  
Celgene Corporation  
Charles Emil Thenen Foundation  
Jane and F. Chandler Coddington  
Colchester Capital, LLC  
Marie and Anthony J. Combias

Annette Davila and  
Christopher Perrella  
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DeFabio Spine and  
Sports Rehabilitation, LLC  
Amy and Carmine DiSibio  
Annette and Terence Dwyer  
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Denise and Peter Micca  
Mary and Edgar Mokuvs  
Lisa and Dennis Monaghan  
Eileen Morris  
Nora and Mark Muller  
New Jersey YMCA State Alliance  
Gia and Patrick O'Keefe  
Open Systems Computing  
Optimus Health Care Partners LLC  
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Wayne Paglieri

Jessica and Joe Perrone  
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Lindsey-Street Post # 322  
The Sun Family Fund  
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Joanne and John Vigorita  
Celia Colbert and Frederick Watts  
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Christina Parker and Scott Welkis  
Louis G. Zachary

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Phyllis and Herbert Bachelor  
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Carroll and Richard Vicens  
Vitusa Products  
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Tracy and Matthew Beveridge  
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Foundation INC  
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Gosia Smerdel  
Heidi and Leigh Smith  
South Jersey Energy Company  
State Farm – Glisel Jimenez Agency  
Lori and Harold Stern  
Alyson and Scott Strasser  
Summit Electrical Supply  
Summit Food Market  
Summit Frame & Art, Inc.  
Isabel and Thomas Sutton  
The Muddy Boot INC  
The Redwoods Group  
Foundation, Inc.  
The UPS Store of Summit  
Lynda Tuberty-Vaughan  
and Damon Vaughan  
Anonymous  
Village Trattoria of Summit  
Tracy and Jeffrey Wanamaker  
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## WE ARE PROUD TO RECOGNIZE:

**2013 MISSION ADVANCEMENT VOLUNTEERS** who play a lead role in advancing the Y mission within the community by sharing information about Y initiatives with other community leaders and who help to broker strategic partnerships and collaborations to meet community needs.



**ADRIAN HAWKINS**  
SUMMIT YMCA



**ERIN CARBERRY DECROIX**  
THE LEARNING CIRCLE YMCA



**PATRICIA O'BYRNE**  
BERKELEY HEIGHTS YMCA

**2013 LIVING OUR CAUSE VOLUNTEERS** who participate in a leadership capacity by serving as a member of a branch board, board committee or special event planning committee and who act as storytellers to help raise funds to support the Y cause.



**MARY PARKER**  
SUMMIT YMCA



**BRITT KUEHN**  
THE LEARNING CIRCLE YMCA



**GAIL NELSON**  
BERKELEY HEIGHTS YMCA

### BERKELEY HEIGHTS YMCA

A branch of the Summit Area YMCA

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